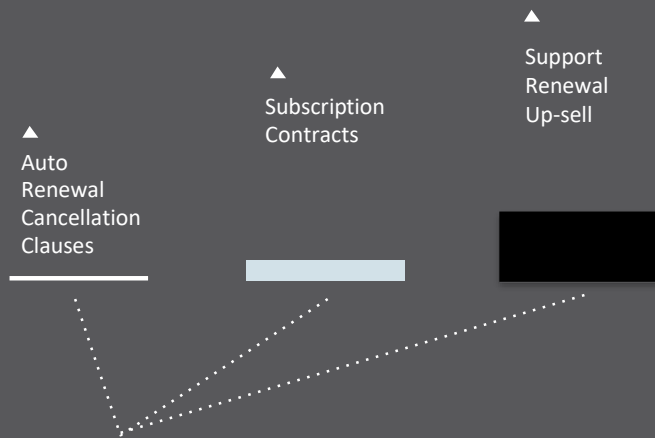




Stratus AR Group





STRATUS

STRATUS GENERATES REVENUE FROM THREE IMPORTANT PHASES OF YOUR BILLING MODEL. THE STRATUS TEAM FOCUSES ON UPSELLING EXPIRED ANNUAL SUPPORT CONTRACTS, COLLECTING ON DEFAULT SUBSCRIPTION/USAGE CONTRACTS, AND COLLECTING ON DEFAULT AUTO RENEWAL CANCELLATION CLAUSES

YOUR INDUSTRY IS OUR NICHE!

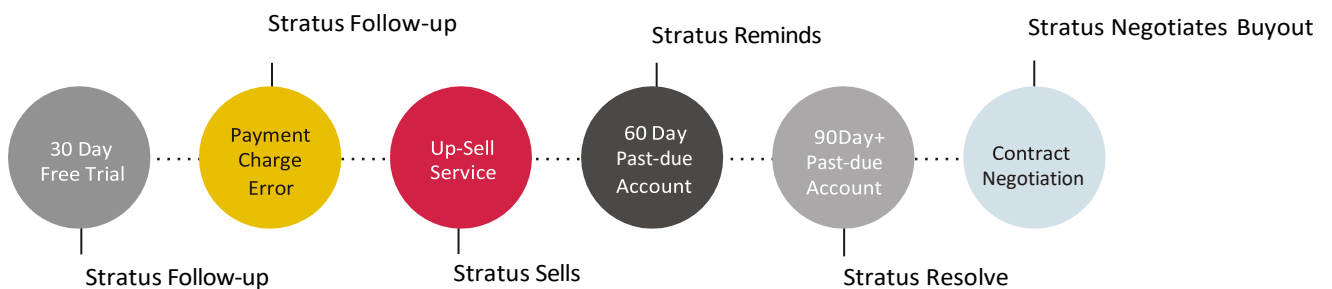
TYPES OF COMPANIES WE WORK WITH

- SOFTWARE AS A SERVICE (SaaS)
- ENTERPRISE RESOURCE PLANNING (ERP)
- CUSTOMER RELATIONSHIP MANAGEMENT

WE ENSURE REVENUE AT EVERY STAGE OF YOUR CUSTOMERS BILLING CYCLE

Consistent revenue is a result of a well nurtured customer billing cycle. In the event your customers billing cycle is interrupted a trigger is sent to Stratus and we perform the subsequent action to bring your customer's account up-to-date.

CUSTOMER BILLING CYCLE





AR Recovery

Stratus FG niche AR recovery division focuses on SaaS/Legacy receivable services (i.e. Subscriptions, Auto renewal clauses, Maintenance, PS fees) Domestically and Internationally.



We do not have a volume or term requirement and can handle on a case by case basis. Stratus guarantees the service; the commission fee is based only on what we collect.



Our representatives handle SaaS and Legacy contracts, we understand your industry and professionally communicate any clauses in you and work towards a resolution.



Stratus has the experience to collect large balance Enterprise contract disputes and have successfully negotiated settlements for our clients who have been owed money by some of the largest companies in the world.

This is not to replace your internal team but to add secondary attempts on a commission structure.



Maintenance Renewals

Stratus Financials' commission support renewal service can minimize the upfront expense and add personnel immediately.

We work as an extension to your internal team as a direct support sales partner on behalf of your company (similar to an insurance agent). Stratus does not outsource the work; you get domestic sales reps who drive renewal rates on a commission structure.



This service frees up inside sales reps to focus on cultivating new business and not lose maintenance revenue.



There is not a long term commitment, the service is scalable and you can increase or decrease as you need.



The Stratus renewal team are very successful in finding right party end user contacts and have a great understanding of the benefits for renewing support.

What We Do

All renewal payments are processed through your company directly, or your customers preferred re-seller, and our fee would be paid out the following month.

- Detail Value Proposition price savings breakdown
- Identifying and referring Up sell Opportunities
- Co-terms to centralize the renewal process
- Replacements
- Upgrades



Legal Liaison Services

In the event all efforts have been exhausted and the customer is unwilling to resolve the obligated contract or service months, Stratus offers Legal Liaison Services.

Stratus Financial has pre-negotiated contingency rates on all funds recovered, no retainer required.

While we are not a law firm we can facilitate and coordinate legal action through our nationwide attorney network, with representation in every state. Stratus Financial has pre-negotiated contingency rates on all funds recovered, no retainer required.

In the event all efforts have been exhausted and the customer is unwilling to resolve the obligated contract or service months, Stratus offers Legal Liaison Services.

WE MANAGE ALL ASPECTS OF LEGAL CORRESPONDENCE

1

NO RETAINER

2

ATTORNEY

3

COMPLAINT

4

SERVICE

5

JUDGMENTS

6

LITIGATION

7

RECOVERY

8

CONTINGENCY RATES



About Us

Your Industry is our Niche!

Stratus Financial Group is an innovative global revenue firm exclusively dedicated to the software industry.

With a highly competitive and ever growing technology industry, Stratus understands the importance of client retention and residual revenue.

The company was established with one purpose; to set new standards for revenue management.



Fully insured & bonded collection agency

Stratus Financial is a fully insured and bonded collection agency. Stratus Financial's niche collection division exclusively focuses on default long term cloud subscription contracts, unpaid usage, and default auto renewed/long term support contracts.



Your supporting sales partner

Stratus Financial's maintenance renewal division focuses on up-selling annual support. The Stratus reps work as an extension to your internal team as a direct support sales partner on behalf of your company.



Domestic renewal and collections reps

Stratus does not outsource any of our services, our software clients get domestic renewal and collections reps, who increase renewal and collection revenue on a pay for performance billing model.

The Stratus Financial mantra consists of simple and important factors

1

Integrity

2

Transparency

3

Effectiveness

4

Consistency

WE PLAY IT SAFE

Stratus knows the unexpected can happen, so we have systems to ensure our clients are never compromised. We have formalized a disaster recovery plan to ensure continuity regardless of environmental factors. We invested in security to virtually eliminate data leaks. Every Stratus employee undergoes comprehensive compliance and securities training to ensure our clients are never compromised.

SMART PEOPLE

New Stratus recruits are hired based on education and experience. When considered for employment, potential candidates must undergo a rigorous background and drug screening test. Upon employment with Stratus, candidates begin a 45 day Software & Technology revenue training course to ensure consistent performance.

EMPLOYEES ARE TERMINATED IF ONE THE FOLLOWING OCCURS

- Belittle any Customer
- Verbal Abuse
- Threaten
- Lie
- Alienate
- Disrespect
- Lose Temper
- Break FDCPA Law

IT TRAINING

Online Services Technology and Automated Billing Procedures	Company Security & Privacy Policies FDCPA	Collection Techniques Do's & Don'ts	Exam. Compliance Payment Programs Collection Strategy	Technology & Systems Senior Collector Shadowing	Dual Senior Collector+ Trainee 30 days
Day 1-2	Day 3-4	Day 5	Day 6-10	Day 11-20	Day 21-45
HIRED				TRAINED	



STRATUS AR GROUP.